Lantheus Holdings, Inc. Reconciliation of GAAP to Non-GAAP Financial Measures

(in thousands, except per share data – unaudited)

Three Months Ended

	September 30, 2020						September 30, 2019						
	GAAP		Adjustments	Adjustments Non-GAAP Adjusted		GAAP		Adjustments	Non-GAAP Adjusted				
Revenues	\$	88,544		\$	88,544	\$	85,776		\$	85,776			
Cost of goods sold (a)		52,284	(5,729)		46,555		44,187	(1,019)		43,168			
Gross profit		36,260	5,729		41,989		41,589	1,019		42,608			
Operating expenses													
Sales and marketing (b)		11,609	(754)		10,855		10,151	(518)		9,633			
General and administrative (c)		18,217	(4,761)		13,456		18,061	(7,125)		10,936			
Research and development (b)		11,684	(765)		10,919		4,860	(388)		4,472			
Total operating expenses		41,510	(6,280)		35,230		33,072	(8,031)		25,041			
Operating (loss) income		(5,250)	12,009		6,759		8,517	9,050		17,567			
Interest expense		2,808	_		2,808		2,356	_		2,356			
Other (income) loss (d)		(596)	385		(211)		804	_		804			
(Loss) income before income taxes		(7,462)	11,624		4,162		5,357	9,050		14,407			
Income tax (benefit) expense (e)		(1,076)	2,820	_	1,744		501	2,653		3,154			
Net (loss) income	\$	(6,386)	\$ 8,804	\$	2,418	\$	4,856	\$ 6,397	\$	11,253			
Net (loss) income per common share - diluted	\$	(0.10)		\$	0.04	\$	0.12		\$	0.28			
Weighted-average common shares outstanding - diluted (f)		66,820	186		67,006		40,286			40,286			
Depreciation expense	\$	3,405		\$	3,405	\$	2,489		\$	2,489			
Amortization expense	\$	4,768		\$	4,768	\$	451		\$	451			

- (a) Includes stock and incentive plan compensation, amortization of acquired intangible assets and integration costs.
- (b) Includes stock and incentive plan compensation and integration costs.
- (c) Includes stock and incentive plan compensation, acquisition-related costs, integration costs, contingent consideration fair value adjustments, campus consolidation costs and other non-recurring charges.
- (d) Includes amortization of fair value adjustments.
- (e) The income tax effect of the adjustments between GAAP net (loss) income and non-GAAP adjusted net income takes into account the tax treatment and related tax rate that apply to each adjustment in the applicable tax jurisdiction.
- (f) Diluted shares may differ for non-GAAP measures as compared to GAAP due to a GAAP net loss position.

Lantheus Holdings, Inc.

Reconciliation of GAAP to Non-GAAP Financial Measures (Continued)

(in thousands, except per share data – unaudited)

Nine Months Ended

	September 30, 2020							September 30, 2019						
	GAAP		Adj	Adjustments		Non-GAAP Adjusted		GAAP		Adjustments		Non-GAAP Adjusted		
Revenues	\$	245,258			\$	245,258	\$	257,991			\$	257,991		
Cost of goods sold (a)		145,148		(15,817)		129,331		127,745		(2,903)		124,842		
Gross profit		100,110		15,817		115,927		130,246		2,903		133,149		
Operating expenses														
Sales and marketing (b)		28,044		(1,460)		26,584		31,496		(1,495)		30,001		
General and administrative (c)		55,586		(21,088)		34,498		43,943		(10,615)		33,328		
Research and development (b)		20,150		(1,585)		18,565		15,584		(1,396)		14,188		
Total operating expenses		103,780		(24,133)		79,647		91,023		(13,506)		77,517		
Operating (loss) income		(3,670)		39,950		36,280		39,223		16,409		55,632		
Interest expense		6,668		_		6,668		11,491		_		11,491		
Loss on extinguishment of debt		_		_		_		3,196		(3,196)		_		
Other income (d)		(1,702)		385		(1,317)		(1,695)		_		(1,695)		
(Loss) income before income taxes		(8,636)		39,565		30,929		26,231		19,605		45,836		
Income tax expense (e)		1,425		8,266		9,691		5,014		7,449		12,463		
Net (loss) income	\$	(10,061)	\$	31,299	\$	21,238	\$	21,217	\$	12,156	\$	33,373		
Net (loss) income per common share - diluted	\$	(0.20)			\$	0.42	\$	0.53			\$	0.83		
Weighted-average common shares outstanding - diluted ^(f)		49,858		352		50,210		40,123				40,123		
Depreciation expense	\$	9,131			\$	9,131	\$	7,518			\$	7,518		
Amortization expense	\$	6,087			\$	6,087	\$	1,353			\$	1,353		

- (a) Includes stock and incentive plan compensation, amortization of acquired intangible assets, integration costs and impairment of long-lived assets.
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Lantheus Holdings, Inc.

Reconciliation of GAAP to Non-GAAP Financial Measures

(in thousands, except per share data – unaudited)

Three Months Ended

		March 31, 2020			June 30, 2020		September 30, 2020			
	GAAP	Adjustments	Non- GAAP Adjusted	GAAP	Adjustments	Non- GAAP Adjusted	GAAP	Adjustments	Non- GAAP Adjusted	
Revenues	\$90,704	<u> </u>	\$90,704	\$66,010		\$66,010	\$88,544		\$88,544	
Cost of goods sold (a)	52,702	(8,390)	44,312	40,162	(1,698)	38,464	52,284	(5,729)	46,555	
Gross profit	38,002	8,390	46,392	25,848	1,698	27,546	36,260	5,729	41,989	
Operating expenses										
Sales and marketing (b)	10,130	(253)	9,877	6,305	(453)	5,852	11,609	(754)	10,855	
General and administrative (c)	16,699	(5,419)	11,280	20,670	(10,908)	9,762	18,217	(4,761)	13,456	
Research and development (b)	4,048	(389)	3,659	4,418	(431)	3,987	11,684	(765)	10,919	
Total operating expenses	30,877	(6,061)	24,816	31,393	(11,792)	19,601	41,510	(6,280)	35,230	
Operating income (loss)	7,125	14,451	21,576	(5,545)	13,490	7,945	(5,250)	12,009	6,759	
Interest expense	1,946	_	1,946	1,914	_	1,914	2,808	_	2,808	
Other income (d)	(350)		(350)	(756)		(756)	(596)	385	(211)	
Income before income taxes	5,529	14,451	19,980	(6,703)	13,490	6,787	(7,462)	11,624	4,162	
Income tax expense (benefit) (e)	2,192	3,506	5,698	309	1,940	2,249	(1,076)	2,820	1,744	
Net income (loss)	\$ 3,337	\$ 10,945	\$14,282	\$(7,012)	\$ 11,550	\$ 4,538	\$ (6,386)	\$ 8,804	\$ 2,418	
Net income (loss) per common share - diluted	\$ 0.08		\$ 0.36	\$ (0.16)		\$ 0.10	\$ (0.10)		\$ 0.04	
Weighted-average common shares outstanding - diluted $^{\rm (f)}$	40,102		40,102	43,135	168	43,303	66,820	186	67,006	
Depreciation expense	\$ 2,981		\$ 2,981	\$ 2,745		\$ 2,745	\$ 3,405		\$ 3,405	
Amortization expense	\$ 392		\$ 392	\$ 927		\$ 927	\$ 4,768		\$ 4,768	

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